



Memorandum

To: Whom it May Concern
From: Jim Nathan, Director of Marketing
Subj: Reference for Strategic Software Systems
Date: May 10, 2011

I am writing this letter on behalf of my employer Vacation.com (the largest travel agency marketing organization in North America), to offer my unconditional recommendation for the data warehouse services provided by Strategic Software Systems, LLC (SSS) in Richmond, Virginia.

Vacation.com has worked with SSS for approximately six years and we have developed a strong, productive and mutually respectful partnership. Their expertise in database design and implementation has clearly benefited our business over the tenure of our relationship.

They have demonstrated an ability to handle complex business requirements, to optimize their data loading processes and to evolve the architecture of the database as our business model has changed.

I cannot praise the responsiveness and accommodation the whole team at SSS provides for us on a day in and day out basis. If I can provide more detail about my recommendation please contact me directly at 703-740-4314 or jnathan@vacation-corp.com.